Edward J. Westerkamp

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Visteon

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Johnson Control

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Rockwell

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Professional Objective:

Drive innovative solutions incorporating strong program management, robust technologies, and best business practices.

My Element:

- ✓ Creatively leading teams to solve difficult, and often chronic, business and technology challenges.
- \checkmark Leading important, interesting, and challenging solutions in a diverse set of industries.
- \checkmark Developing longterm relationships with many extremely intelligent and skilled professionals and businesses.

My Employment:



My Skills:

Clients Served:

- Managing to strategic and operational objectives for both company and customer. ~
- Customer-centric concept development & early product design \checkmark
- \checkmark Practical solutions that balance technology and business initiatives
- \checkmark IT driven solutions to efficiently and effectively manage and understand program metrics.
- High performance team development -- building, coaching, motivating & succeeding \checkmark
- ✓ Excellent problem dissection and opportunity identification
- ✓ Proven 360 communication methods & techniques
- ~ Accurate forecasting and estimation of sales, revenue, cost and resources
- \checkmark Planning - separation of "must-haves" and "nice-to-haves"
- ✓ Broad technical and process knowledge and expertise network

Industry Experience:

Automotive	Consumer Electronics	Internet Techn
Aerospace	Digital Printers	Fluid Control P
Agriculture	Heavy Duty Truck & Rail	Robotics
Military / Defense	Industrial Motors & Fans	Solar & Wind E
Medical Devices	Juvenile Products	Profession Too
Testing Systems	Metal Forming	Safety Enginee
Engineering Services	Injection Molding	Government La

Technology & Process Experience:

Facility Planning & Design Static & Dynamic Modeling **P&L** Management Process Control & Monitoring **IP** Protection & Patenting Solar Thermal Design **Innovation Development** Wind Energy Performance Test **Engineering Services Sales Experimental Design Guerrilla Engineering Customer Usage Measurement** Government O&M **Isolation Design & Test** Test Lab Design & Operation Accelerated Structural Life Testing Fast Prototyping Environment Life Cycle Testing

My Education:

- \checkmark Executive MBA (Managing Company Evolution)
- Master of Science in Mechanical Engineering (Structural Dynamics & Control) \checkmark
- Master of Science in Industrial Engineering (Statistics & Control) \checkmark
- \checkmark Bachelor of Science in Mechanical Engineering

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Vibration & Acoustic Test Crash / Safety Testing Ride & Handling Design & Test Safety Systems Certification Web Enabled Solutions User Interface Design Internet Data Management **HVAC Design & Test** Infant Soothing Products

